

Dear DBS Families,

There will be several changes as we head into the New Year with regards to how the DBS organization will function. Our day to day expenses continue to rise but at the same time we realize a raise in monthly fees would be unwelcomed at best. So, with the exception of Senior 1 "Elite" swimmers, we have developed a different approach to raising the necessary operating capital to keep our team functioning.

1. Meets: We considered reinstating the annual \$100 per swimmer fundraising fee (per the team by laws), but decided instead to make four home "open" meets per year, **mandatory**. For the 2011 season the meets will be as follows:
 - April 23,2011
 - June 10-12, 2011
 - July 1-3, 2011
 - September 9-11, 2011

What does mandatory mean? All active DBS swimmers will be expected to attend and compete at each of these meets. All swimmers will be charged \$25 for each of these meets. This \$25 will be applied toward any meet fees incurred. We will be eliminating the hospitality fee (\$10 per family) per meet. If, however, you do not attend any of the mandatory meets, you will still be assessed the \$25 per swimmer/per meet fee. As a competitive swim program, practice and competition are the only ways to improve. We are not a recreational swim team. Attendance is expected as part of development. DBS tries to avoid imposing fundraising requirements (car washes, ticket sales, etc.) unlike almost all other youth organizations. Home swim meets is our only effective way to raise needed funding. As always, at least one representative from each family will be expected to help participate, by volunteering time at each meet attended by your swimmer(s).

Starting in March, every Wednesday and Saturday will be additional stroke work day at the Port Orange facility. Wednesday's from 4:00 - 4:30, one or more coaches will work individually with anyone who chooses to attend, on stroke work. Each week of the month will focus on a different stroke. Saturday mornings from 9:30 - 10:00 we will get the starting blocks out and work on starts and turns.

2. Billing: Monthly bills are presently due before the last day of the current month. However payments/receipts have come to the point where we do not receive them in a timely fashion by enough members; so much so that we struggle each month to make our monthly requirements of payroll, pool rental fees and other monthly expenses. DBS does not have the luxury of late payments in this respect and we have been close several times now to not making payroll. This has led to us having to make the following

billing change. Starting March 1, 2011, we will no longer offer monthly billing. We will instead have four billing seasons. March 1 - May 31, June 1 - Aug 31 (spring / summer, long course season), Sept 1 – Nov 30, and Dec 1 - Feb 28 (fall/winter -short course season). Seasonal coaching fees and pool rental fees will be billed prior to the first day of each season, and will be due by the 15th of the first month of each qtr/season. Dues will be considered late after the last day of the first month of each qtr/season. Late fees and removal from practice and competition will be enforced.

Seasonal/Quarterly Amount due includes pool rental fees:

| SWIMMER # | 1 | 2 | 3 | 4 |
|--|-------|-------|-------|-----|
| Bronze Season (includes pool rental) | \$195 | \$180 | \$120 | N/C |
| Silver Season (includes pool rental) | \$255 | \$240 | \$180 | N/C |
| Gold & Sr 2 Season (includes pool rental) | \$285 | \$270 | \$210 | N/C |
| Sr 1 "Elite" Season (includes pool rental) | \$360 | \$345 | \$285 | N/C |

- Payment received in full prior to the 15th day of the new quarterly season, will receive a \$15 discount per swimmer.
- Annual payers receive additional savings (inquire if interested)

As before, the 2nd and 3rd swimmer in each family will receive an additional \$15 each off of the seasonal rates. 4th and above swimmers are no charge. Pool rental fees are only applicable to the first and second swimmers.

Meet entry fees will be billed separately as they are incurred. Swimmers whose seasonal payments are not paid on time, will not be allowed to practice or compete until full payment is made. If you decide to place your account on hold during the season, there will be no discounts or partial refunds. If you start a season on hold, then a pro-rated seasonal amount will be charged upon activation and will be due upon returning (no discounts). We will not offer refunds, carryovers, or partial seasons. Partial seasons will only be offered to new members who join mid season, or current members that start a season on hold and reactivate mid season.